

# FACTS

## GLOBAL LEADER IN SMART CONNECTED SYSTEMS, COMMERCIAL ACCESS CONTROL AND PERSONAL DIGITAL HEALTH

Nortek Security & Control LLC is a global leader in smart connected systems and devices for residential and commercial security, home control/automation, and personal digital health markets. NSC develops, manufactures, and markets its products under its own brands: Linear, 2GIG, GoControl, and Numera as well as private label products (OEM and ODM services) for sale by leading Security/Home Automation Service Providers, Dealers, and several other leading Security manufacturers.

NSC's mission is to make Safety, Security and Home Control easier to install and use; this approach ultimately makes systems more effective. NSC is headquartered in Carlsbad, California and is a subsidiary of Melrose Industries PLC, a global, diversified company that delivers broad capabilities and a wide array of innovative, technology-driven products and solutions for lifestyle improvement at home and at work.

### MARKET SHARE

10% market share estimate places NSC second only to Honeywell International globally for all intrusion alarm products. NSC forecasts its percentage of revenue in this segment to grow to 15%-20% in the next 3 years due to a diversification of platforms and geographies not currently served by NSC.

**10%**  
out of the worldwide \$2.95B  
intrusion alarm security market\*

**1M**  
Z-Wave Devices

**4M**  
Residential, Personal,  
Commercial Systems

**20M**  
IoT Wireless Sensors

**3M**  
Cellular Devices





### GROWTH STRATEGY, VISION AND INNOVATION

NSC continues to execute on its long held vision and strategy to make security and home control easier to install and use. The strategy has been advanced through organic development, acquisition, and partnering with other industry leaders.



### WE MAKE IT EASY - LATEST INNOVATION FROM NSC



-  Natural Language Processing to make home control scene and system configuration easier to install and use
-  Smallest all-in-one DIY security system (panel) – use of QR codes and in-app installation video
-  Voice guidance and cues integrated into commercial and security products
-  Smallest and highest performing micro door window sensor
-  Touchscreen integration for easier scene and system configuration

## PRODUCT BRANDS

NSC builds intelligent Connected Systems: Residential Intrusion Detection, Commercial Access Control and Surveillance, Personal Emergency Response Systems (PERS) extended to Health and Wellness. Systems are complemented with sensors and devices: contact, motion, audio, video, leak, smoke, CO, credential authentication, and more.



### 1. 2GIG - Security & Control

Intelligent Connected Systems for Residential Intrusion Detection



### 2. Linear - Access Control

1+ Million doors controlled by NSC (Linear) access control systems



### 3. GoControl - Home Automation

Thermostats, garage door controllers, intelligent wireless lighting, outlets, switches and more



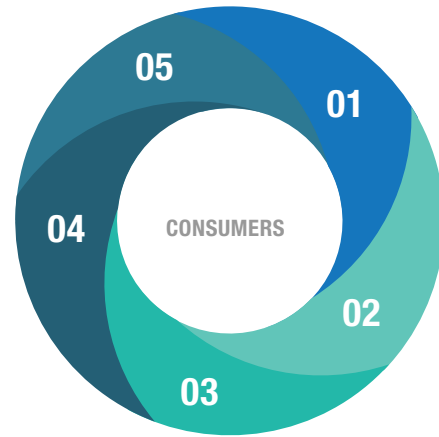
### 4. Numera - Health & Wellness

1+ Million combined console and mobile PERS units - market leader to independent dealers



### 5. OEM/ODM

Build to specification/services: full customized OEM/ODM services, contract manufacturing and international distribution and logistics.



## NSC'S CUSTOMERS

1. Security Dealers & Distributors

2. Service Providers

3. OEM Partners

4. National Telecoms

5. Big Box Retailers



## MANUFACTURING



NSC owned manufacturing facility [Linear Electronics] is an ISO 9001:2008 certified, state-of-the-art, 380,000 square foot manufacturing facility in Shenzhen, China. This facility is currently preparing to be certified to ISO 9001:2015. One of NSC's strongest attributes is its highly skilled manufacturing workforce, with 1500-2500 talented and proficient employees.

NSC continues to invest in infrastructure, technology, capital equipment to meet customer demand, and our people through training and campus environment improvements.

More recently, Melrose invested an additional \$2.5M in manufacturing capital equipment increasing capacity, process, and technology capabilities. The expansion of manufacturing capacity is to better serve our customers in growing market environments, which include smart home technology and the Internet of Things.

## KEY CONTRIBUTIONS TO THE SECURITY INDUSTRY

For over 50 years, Nortek Security & Control, LLC (NSC) has been an innovator in the security and access control markets. NSC's legacy includes the early application of passive infrared detection and radio frequency (RF) transmission, technologies that revolutionized the wireless security and access control industries.

### ● First RF and Digital RF

Introduced the first RF link for use in the security industry

### ● PERS Innovator

One of the first companies to offer a Personal Emergency Reporting System to the industry for transmission of an emergency condition

### ● Inventor of PIR

inventor of the PIR based security lighting product

### ● First multi-million code

Developed and introduced the first multi-million code transmission format to the security industry. (MegaCode)

### ● First Supervised RF

Developed and introduced the first supervised RF link for use in the security industry

### ● GC Panels

Co-developed the groundbreaking 2GIG Technologies' Go!Control panel, which has sold more than 3,000,000 units to date.