Nortek Security & Control Launches Certification Training Program To Help Dealers, Technicians and Integrators Install More Systems and Increase Their Revenue

Certification Training Program Enables Faster Installs, Improves Troubleshooting, and Boosts Customer Confidence

Carlsbad, CA – February X, 2017 – [Nortek Security & Control LLC](#) (NSC), a leader in the security, smart home control, and wellness technology markets, today introduced a Technician Certification Training Program for their Dealers, Technicians and Integrators. The program, part of NSC's Certified Tech Academy, offers distributor and dealer training events, on-site education events, and ongoing training webinars for installing dealers, technicians and system integrators throughout 2018.

"After participating in a training class, I can confidently say the program up-leveled my product and installation knowledge," says Mike Fior of Schuler Security. "Outside of simply learning about fast installation tips and troubleshooting suggestions, I left the class with a newfound excitement for customer communication and retention."

The certification program consists of five training modules that cover product overview, basic installation, basic programming, troubleshooting, product partnerships, and a certification exam. Training programs cover both security as well as access control categories and include: 2GIG® GC2 Certified Technician, 2GIG GC3 Certified Technician, 2GIG GC2/GC3 Certified Technician, 2GIG Vario Certified Technician, Linear® e3 Access Control Certified Technician, and the Linear ProControl® Access Control Certified Technician. After completing each course, participants are able to install, program and troubleshoot effectively and more efficiently, which lends to an increase in installations over time as well as overall revenue.

"Our Certified Tech Academy offers our partners the opportunity to continue to uphold Nortek Security & Control's reputation of being proven, reliable, and innovative," says Jerome Bourassa, technical trainer at NSC. "It's a privilege to train already talented technicians who are eager to learn more about our products and how they can impact their customer's lives with excellent customer service and a product line that keeps them safe and protected."

All technicians who complete the program will receive a certification diploma, custom merchandise, and a certified Tech ID card. NSC is now scheduling courses for the Technician Certificate Training Program and currently offers free non-certification webinars providing

dealers and technicians with the flexibility and convenience to train online with a live certified trainer. Those interested can sign up for the next webinar on March 7.

For more information on the modules, additional training, and resources including computer-based training, training videos, continuing education units and weekly webinar courses, please visit learnnortekcontrol.com.

About Nortek Security & Control

Nortek Security & Control LLC (NSC) is a global leader in smart connected devices and systems for residential, security, access control, AV distribution and digital health markets. NSC has deployed more than 4 million connected systems and over 20 million security and home control sensors and peripherals. Through its family of brands including 2GIG®, ELAN®, GoControl®, Linear®, Mighty Mule® and Numera®, NSC designs solutions for national telecoms, big box retailers, OEM partners, service providers, security dealers, technology integrators and consumers.

Headquartered in Carlsbad, California, NSC is a subsidiary of Melrose Industries PLC, a global investment company specializing in acquisition and performance improvement. With over 50 years of innovation, NSC is dedicated to addressing the lifestyle and business needs of millions of customers every day. For further information, visit nortekcontrol.com.